



Federal Signal Awarded NJPA National Contract for Public Utility Vehicles and Services, Apparatus, Equipment & Accessories

National Contract #031710-FSC: "Public Utility Vehicles and Services, Apparatus, Equipment & Accessories" has been added to the competitively bid products and service available to National Joint Powers Alliance® (NJPA) Contract Purchasing Members throughout the nation.

(Staples, MN – July 8, 2010) – NJPA is proud to announce that Federal Signal Corporation has been awarded the contract 031710-FSC for Public Utility Vehicles and Services, Apparatus, Equipment & Accessories. Under this contract, products from Federal Signal brands Elgin® and Vactor® will be available to NJPA's members. "We are pleased to have joined the National Joint Powers Alliance® and their attempts to bring high quality, competitively bid products to all governmental entities," says Mickey McKee, Director of Sales & Development. "This is a positive opportunity for all three parties, especially NJPA member customers, who will be able to source market leading street sweeper and sewer and catch basin cleaning technology with convenience and ease under this contract agreement. We understand that our customers are trying to do more with less, so working with the NJPA is just one more way to make their difficult jobs a little easier when procuring vital equipment."

The NJPA contract enables government, education and non-profit agencies a purchasing solution that satisfies most agencies' competitive bid requirements. Public works, streets & highway departments, and parking lot maintenance staff now have access to industry-preferred equipment via a competitively bid contract.

About Federal Signal:

With more than 90 years of experience, Elgin Sweeper offers government entities the most sweeper options in the country, using the latest sweeping technologies—mechanical, pure vacuum, regenerative air, alternative fuel and waterless dust control. For more information, visit www.elginsweeper.com.

The industry leader in sewer and catch basin cleaners for more than 45 years, Vactor Manufacturing produces a wide range of combination sewer cleaners and jetters for sewer line maintenance, as well as specialty products including vacuum excavators. For more information, visit www.vactor.com.

Elgin Sweeper and Vactor Manufacturing are subsidiaries of Federal Signal Corporation. Federal Signal Corporation (NYSE: FSS) is a leader in advancing security and well-being for communities and workplaces around the world. The company designs and manufactures a suite of products and integrated solutions for municipal, governmental, industrial and airport customers. Federal Signal was founded in 1901 and is based in Oak Brook, Ill. For more information, visit www.federalsignal.com.

About NJPA:

The National Joint Powers Alliance® (NJPA) is a Municipal Contracting government agency established through legal statute in 1978. NJPA serves over 30,000 Members throughout the nation with competitively awarded purchasing solutions from industry-leading vendors.

About Contract #031710-ASW:

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Press Contact:

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For more information:

<http://www.njpacoop.org>
http://www.elginsweeper.com/home_2.asp
http://www.vactor.com/home_2.asp

ANNUAL RENEWAL OF AGREEMENT

made by and between

Federal Signal Corp. (Vendor)
1415 W. 22nd Street Suite 1100
Oak Brook, IL 60523

and

National Joint Powers Alliance® (NJPA)
200 First Street NE
Staples, Minnesota 56479
Phone: (218) 894-5482

Whereas:

"Vendor" and "NJPA" have entered into 1) an "Acceptance of Bid and IFB Award #031710-FSC" for Public Utility Vehicles and/or Services, Aparatus, Equipment and/or Accessories, and 2) an "Operating Agreement" with an effective date of May 27, 2010, and a maturity date of May 27, 2014, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contracts for the period of May 27, 2012 through May 27, 2013.

National Joint Powers Alliance®(NJPA)

By: *Todd Lyseo* , Its: EXECUTIVE DIRECTOR

Name printed or typed: TODD LYSEO

Date 6/27/12

Federal Signal Corp.

By: *David Panizzi* , Its: Director, Sales Admin. ESG

Name printed or typed: David Panizzi

Date 6/25/12

If you do not want to extend contract, please sign below and return this agreement.

Discontinue: We desire to discontinue the contract.

Signature: _____ Date: _____

Bid Opening Witness

Date of opening: April 15, 2010

The witnesses signed below hereby witness they were present on the above date and in witness of the public opening of all Bidder's responses received to the Invitation For Bid #031710 for the procurement of PUBLIC UTILITY VEHICLES AND/OR SERVICES, APPARATUS, EQUIPMENT AND/OR ACCESSORIES by NJPA and NJPA Members.

Bids are evaluated first on Bidder Responsiveness then on the other criteria included in the IFB. Bidder Responsiveness consists of the following criteria:

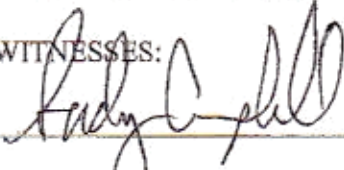
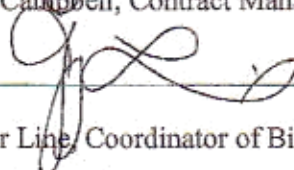
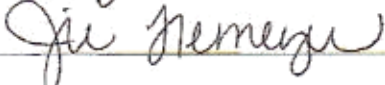
1. Was the bid response received prior to the deadline of submission?
2. Was the bid properly packaged and addressed?
3. Did the bid contain the proper bid bond?
4. Did the bid include documents with original signatures that were required?

Bid responses were received from the following Bidders:

Gradall Industries, Inc.
 Federal Contracts Corp.
 Federal Signal Corporation
 Atlantic Machinery, Inc.
 Allianz Sweeper Company
 Alamo Group (TX) Inc. DBA Alamo Industrial
 Genie Industries, Inc.

All bids were deemed responsive.

WITNESSES:

	<u>4-16-10</u>
Andy Campbell, Contract Manager, NJPA	
	<u>4-15-10</u>
Ginger Line, Coordinator of Bids and Contracts, NJPA	
	<u>4-15-10</u>
Jil Fiemeier, Coordinator of Legal Contract Communications, NJPA	



Proposal Offering
And Acceptance and Award
RFP #011510

FORM D

PUBLIC UTILITY VEHICLES AND/OR SERVICES, APARATUS, EQUIPMENT AND/OR ACCESSPRIES,

Proposal Offering (To be completed Only by Proposer)

In compliance with the Request for proposal (RFP) for PUBLIC UTILITY VEHICLES AND/OR SERVICES, APARATUS, EQUIPMENT AND/OR ACCESSPRIES, the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby offer and agree to furnish the defined products/services and services in compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

Company Name: FEDERAL SIGNAL CORP. Date: 4/8/10

Company Address: 1415 W. 22ND STREET SUITE 1100

City: OAK BROOK State: IL Zip: 60523

Contact Person: TOM SYBILRUD Title: REGIONAL MANAGER

Authorized Signature (ink only):  THOMAS J. SYBILRUD
(Name printed or typed)

Contract Acceptance and Award (To be completed only by NJPA)

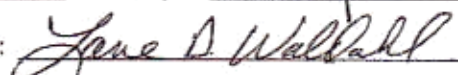
Your proposal offering is hereby accepted and awarded. As the awarded Proposer, you are now bound to provide the defined goods and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, and the Proposer's Response. The term of the Contract shall commence on the date of this award and continue for four years AND which is subject to annual renewal at the option of both parties.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature:  Gary L. Nytes
(Name printed or typed)

Title: Executive Director NJPA

Awarded this 27TH day of May Contract Number # 031710

NJPA Authorized signature:  Gene D. Wallahl
(Name printed or typed)

Title: Board Clerk

Executed this 27TH day of May Contract Number # 031710